

IN THE MATTER OF AN OPPOSITION  
by Classic Door & Millwork Ltd.  
to application No. 618,354 for  
the trade-mark GEORGIAN filed by  
Oakwood Lumber & Millwork Co. Limited

On November 2, 1988, the applicant, Oakwood Lumber & Millwork Co. Limited, filed an application to register the trade-mark GEORGIAN based on use of the mark in Canada since 1983 with "specialty wood trims and moldings." The application was advertised for opposition purposes on April 5, 1989.

The opponent, Classic Door & Millwork Ltd., filed a statement of opposition on August 2, 1989, a copy of which was forwarded to the applicant on August 11, 1989. The first ground of opposition is that the application does not comply with the provisions of Section 30(i) of the Trade-marks Act in that the statement that the applicant is satisfied that it is entitled to use the applied for trade-mark in Canada is false "in view of the content of the present opposition."

The second ground of opposition is that the applied for trade-mark is not registrable pursuant to Section 12(1)(b) of the Act because it is either clearly descriptive or deceptively misdescriptive of the character of quality of the applied for wares or of the conditions of or the persons employed in their production or of their place of origin. In support of this ground, the opponent relies on various dictionary definitions for the word "georgian."

The third ground is that the applied for trade-mark is not registrable pursuant to Section 12(1)(d) of the Act because it is confusing with four registered trade-marks which include the word "georgian." The four trade-marks are registered for wares or services unrelated to those in the present application.

The fourth ground of opposition is that the applicant is not the person entitled to registration pursuant to Section 16(1) of the Act because, as of the applicant's claimed date of first use, the applied for trade-mark was confusing with the registered trade-marks relied on in respect of the third ground of opposition and one additional mark for which an application had been filed, all of which had previously been used or made known in Canada and for which applications had previously been filed. The fifth ground is that the applied for trade-mark is not distinctive in view of the foregoing.

The applicant filed and served a counter statement. As its evidence, the opponent filed the affidavit of Jennifer Pybus, a law clerk with the opponent's trade-mark agents. The applicant did not file evidence. At a late stage in this proceeding, the opponent sought to file additional evidence but its request was refused pursuant to the provisions of Rule 46(1) of the Trade-marks Regulations. Only the opponent filed a written argument and an oral hearing was conducted at which both parties were represented.

The Pybus affidavit can be given little, if any, weight in this opposition. In paragraph 2 of her affidavit, Ms. Pybus indicates that "our office caused a search....to be done" of the trade-marks register and she appends what she says are the results of that search as an exhibit to her affidavit. This evidence can be given little weight since there is no indication that Ms. Pybus conducted the search or compiled the results. In fact, there is no indication as to who conducted the alleged search or as to how it was

carried out.

In paragraph 3 of her affidavit, Ms. Pybus states that she spoke with representatives of three businesses and "they" told her either about their use of the name "georgian" or about its descriptive nature in relation to wood products. Paragraph 3 constitutes pure hearsay and can be given no weight in this proceeding.

In the final paragraph of her affidavit, Ms. Pybus refers to Exhibit B to her affidavit which she says comprises copies of publications and excerpts from texts which she obtained. She doesn't specifically indicate where or how she obtained these materials, whether or not these materials are available in Canada or whether or not these materials have any circulation in Canada. Thus, the copies can be given little weight.

As for the opponent's first ground of opposition, the legal burden is on the applicant to show its compliance with Section 30(i) of the Act. However, there was an initial evidential burden on the opponent to prove the allegations of fact in support of that ground: see Joseph Seagram & Sons v. Seagram Real Estate (1984), 3 C.P.R.(3d) 325 at 329-330 (T.M.O.B.). Initially, I would note that it is unclear as to whether or not the opponent has even raised a proper ground since it is difficult to know exactly what the opponent is alleging. To the extent that the ground is perhaps relying on the success of subsequent grounds, it is redundant. To the extent that it relies on the implication that the applicant couldn't be satisfied as to its entitlement to use its mark because of its possible awareness of similar third party marks, it was incumbent on the opponent to support such an allegation with evidence. Since the opponent has failed to file evidence on point, the first ground is unsuccessful.

As for the second ground of opposition, the material time for considering the circumstances respecting the issue arising pursuant to Section 12(1)(b) of the Act is the date of my decision: see the unreported Reasons for Judgment of the Federal Court of Appeal in Lubrication Engineers, Inc. v. The Canadian Council of Professional Engineers (Court No. A-1268-84; February 12, 1992). The issue is to be determined from the point of view of an everyday user of the wares. Furthermore, the trade-mark in question must not be carefully analyzed and dissected into its component parts but rather must be considered in its entirety and as a matter of first impression: see Wool Bureau of Canada Ltd. v. Registrar of Trade Marks (1978), 40 C.P.R.(2d) 25 at 27-28 and Atlantic Promotions Inc. v. Registrar of Trade Marks (1984), 2 C.P.R.(3d) 183 at 186.

Due to the deficiencies in the Pybus affidavit, the opponent has effectively filed no evidence. However, I will take judicial notice of dictionary definitions and, in this regard, there are a number of entries for the word "georgian" appearing in Webster's Third New International Dictionary. The most pertinent entry includes the following definitions:

georgian...1: one belonging to either of the Georgian periods: specif: a poet of the second decade of the 20th century...2: Georgian taste or style esp. in architecture.

The most relevant of these two definitions is "Georgian taste or style esp. in architecture." This definition suggests that there may be a particular style of design

that might be referred to as "Georgian." The fact that there are also dictionary entries for the phrases "georgian architecture" and "georgian furniture" is some support for such a position.

The foregoing does not, in my view, support a finding that the applied for trade-mark is clearly descriptive or deceptively misdescriptive of any of the aspects of the wares set out in Section 12(1)(b) of the Act. The opponent's strongest case is in respect of the character or quality of the applied for wares. However, as noted, the dictionary definition only suggests that there may be a particular style known as georgian. Furthermore, there is no reliable evidence of record showing what such a style might consist of, to what it might apply or whether the average consumer would be aware of it. With only the dictionary definition as evidential support, the most that can be said about the trade-mark GEORGIAN for "specialty wood trims and moldings" is that it is vaguely suggestive of the character or quality of those wares. In its written argument, the opponent referred extensively to the affidavit for which leave was refused pursuant to Rule 46(1). If that affidavit had been in evidence and if it had provided the evidential support that the opponent claims it does in its written argument, my conclusion might well have been different.

As for the other aspects of Section 12(1)(b) of the Act, I do not consider that consumers would view the mark GEORGIAN as clearly describing or deceptively misdescribing the place of origin of the goods, the persons manufacturing the goods or the conditions of their production. Given that there are several different definitions for the word "georgian" and given that there are at least two distinct geographical locations associated with that word, it cannot clearly describe the place of origin of the wares. This is particularly so where there is no evidence that either the country of Georgia or the American state of that name is a known source of the applied for wares. It therefore also follows that the applied for mark is not deceptively misdescriptive of the various aspects of the wares noted above. Thus, I find that the second ground of opposition is unsuccessful.

As for the ground of opposition based on Section 12(1)(d) of the Act, the material time for considering the circumstances respecting the issue of confusion with a registered trade-mark is as of the date of my decision: see the opposition decision in The Conde Nast Publications Inc. v. The Canadian Federation of Independent Grocers (1991), 37 C.P.R.(3d) 538. The onus or legal burden is on the applicant to show no reasonable likelihood of confusion between the marks at issue. Furthermore, in applying the test for confusion set forth in Section 6(2) of the Act, consideration is to be given to all of the surrounding circumstances including those specifically set forth in Section 6(5) of the Act. As noted above, none of the registrations relied on by the opponent include wares or services related to those in the present application. The most pertinent of the registrations is No. 231,480 for the trade-mark THE GEORGIAN GROUP & Design for the following services:

planning, designing, establishing, developing,  
constructing, maintaining, managing, selling,  
leasing and mortgaging residential, industrial  
and commercial properties, including buildings  
and real property in any form.

In accordance with the decision in Quaker Oats Co. of Canada Ltd. v. Menu Foods Ltd.

(1986), 11 C.P.R. (3d) 410 at 411 (T.M.O.B.), I have checked the register to confirm the existence of that registration.

The two marks at issue are inherently distinctive although the applicant's mark has a slight suggestive connotation in association with building materials. There being no evidence of use of the two marks, I must conclude that neither has become known at all in Canada.

The length of time the marks have been in use is not a material circumstance in the present case. The services in registration No. 231,480 are completely different in nature from the applicant's wares. Presumably, the related trades would also be entirely different.

As for Section 6(5)(e) of the Act, the applicant's mark bears a fair degree of resemblance with the registered mark in all respects. The applicant's mark is identical to the most distinctive component of the registered mark.

In applying the test for confusion, I have considered that it is a matter of first impression and imperfect recollection. In view of the disparity between the wares, services and trades at issue and the absence of any evidence pointing to an acquired reputation for the registered mark, I find that the marks at issue are not confusing. Thus, the third ground is unsuccessful.

As for the fourth ground of opposition, the opponent was precluded from relying on prior use or making known of the various third party marks set out in the statement of opposition in view of the provisions of Section 17(1) of the Act. The opponent is also precluded from relying on the various trade-mark applications referred to since none of them was pending as of the applicant's date of advertisement as required by Section 16(4) of the Act. Thus, the fourth ground is unsuccessful.

As for the fifth ground of opposition, there was an evidential burden on the opponent to evidence use of the various marks relied on. The opponent having failed to file evidence on point, the fifth ground is also unsuccessful.

In view of the above, I reject the opponent's opposition.

DATED AT HULL, QUEBEC, THIS 24th DAY OF March 1992.

David J. Martin,  
Member,  
Trade Marks Opposition Board.